

Inside Sales Executive

Description

We're looking for a rock star Inside Sales Executive to join our growing team in Bangalore, India. You will bring passion and energy to this challenging and rewarding role where you will have the opportunity to make a name for yourself in a \$38B market segment.

Responsibilities

This is an opportunity for you to use your incredible sales skills, embrace and drive real value to the customers. Your business acumen, research, ability to show Return on Investment and closing skills will win the day. You will be working for businesses in the US and be a part of one of the best inside sales teams. You will have exposure to a highly dynamic sales environment outselling the competition that uses inside sales in the US market.

Qualifications

- Clear and concise verbal communication skills appropriate to the U.S prospects
- Maintain excellent knowledge of the products and industry and leave the prospect wanting to buy
- Work to achieve the KPIs set by the Sales Head
- Ability to engage and build long term relationships with prospects
- A disciplined approach to managing your territories and your sales efforts daily
- Passion for Inside sales; successful candidates are self-driven, energetic, confident, and motivated with the ability to think on your feet
- Open to work under **shift 6.30p – 3.30a**
- 1 to 3 years of overall experience

Employment Type

Full-time

Department

Sales & Business

Job Location

221, 5th Cross, Hampinagar,
Vijayanagar, 560040, Bangalore,
KA, India

Date posted

April 28, 2021